



Turn to an elbow partner!

Who was the best manager you've ever had? What made them the best?



Levels of Engagement









340

of U.S. teachers feel engaged at work.

(According to a recent Gallup study)



How can we help educators feel more engaged?

- 1. Ask powerful questions
- 2. Listen to individualize
- 3. Take Action
- 4. Build a culture of recognition
- 5. Focus on teachers' strengths



Boss to Coach

GALLUP-CERTIFIED

Manager

A Boss:

Leads by directing
Prioritizes outcomes
Tells more than asks
Listens to speak
Cares about the task

A Coach

Leads by individualizing
Prioritizes growth
Asks more than tells
Listens to understand
Cares about the person



What does this mean?

Gallup recommends managers have one meaningful conversation per week with each team member.

Tip: Ask more than tell.



1. Ask Powerful Questions

- What is something you're excited to cross off your list?
- What's working in your classroom? What's not?
- Tell me about your best day at work in the past few weeks.
- What has been energizing you lately?
- What is consuming most of your time and attention right now?
- Tell me about a recent experience that taught you something new or important.
- Who are your best partners right now?
- What's the best recognition you've received lately?
- What additional resources or information do you need?
- Whom would you like to learn from and how?
- What does success look like to you?



2. Listen for clues

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I enjoy...
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I am energized by...

I have to...

I wish I could...

I need...

I do best when...

I want to learn...

I don't know what is expected of me.



Takeaway

- 1. What are your priorities for the week?
- 2. What's working, what's not?
- 3. What are your solutions?



THE BEST OF ME



YOU GET THE WORST OF ME WHEN: YOU GET THE BEST OF ME WHEN: I BRING: YOU CAN COUNT ON ME TO: WHAT I NEED FROM YOU IS:

HOW I LIKE TO BE RECOGNIZED:



3. Take Action

- 1. Create accountability
- 2. Make the coaching relevant
- 3. Inspire new behaviors
- 4. Influence change



4. Build a culture of recognition

- Timely
- Specific
- Individualized



David

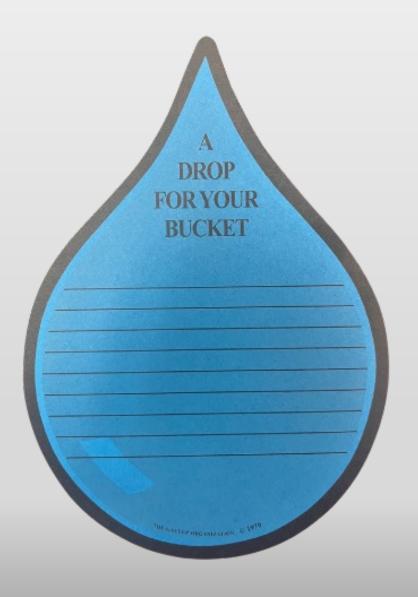
- Wants to feel like he is trusted to complete another big project.
- Enjoys public shoutouts
- Likes silly or serious awards
- Loves a card or handwritten note



Alayna

- Wants to be viewed as strong or resilient
- Needs consistent and genuine reassurance
- Loves handwritten, private notes
- Trust is a BIG DEAL

Homework





5. Focus on teachers' strengths

Discover what each member of your staff does best. How can they fit that into their classroom?





Here to serve.

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Positivity | Woo | Activator | Restorative | Empathy



Manager Manager

